

Bolton Adhesives

TECHNOLOGY MANAGER

Location: Based at Rotterdam, working area Europe

Kind of contract: Fulltime

Number of vacancy: 23045

Job context

The Technology Manager is responsible to drive business growth and identify new market opportunities. It provides leadership and guidance to the International business development team, and reports directly to the Business Development Director.

Would you like to be the linking pin between Sales, Marketing and R&D in a role related to the European construction market?

Then this could be the right position for you!

Bolton Adhesives develops products that fulfil every adhesive need at home, in the office, at school and for do-it-yourself and professional purposes. In this position you will provide technical interface between customer and company research & development and corporate trade marketing with the purpose to create business growth by translating customer and market needs in new products conform the local market specific requirements for certifications.

Do you have the skills and the drive that fits to the role of Technology Manager? Then get to find out more of it!!

What you will do

Your main responsibility is to act as a bridge between the product and technical side of product development, services, installations and configurations to external- and internal stakeholders by conducting technical sales briefings, maintaining contact with certification institutes, consulting with sales and product management and building strong relationships across all organizational levels.

To ensure the successful transition of customer requirements into design, samples and production you will research the customer technical specifications and requirements, translate (local)market needs and trends in the area of product development, ensure efficient processes for collaboration with for example R&D, Marketing, Legal and IT, provide technical advice and maintain strong relationships with relevant working groups in Europe.

Who you are

As a person you have the ability to oversee different aspects in the process to drive business growth and identify new market opportunities. With your excellent leadership, communication and interpersonal skills you can give guidance and leadership to the international business development team. In combination with your analytical and strategic thinking skills that will result into successful product development and introduction in several international markets.

Which qualifications are necessary:

- Bachelor's degree in Advanced Technology, or a related field.
- 10+ years of experience in business development, with a proven track record of driving business growth.
- Strong understanding of the European construction market and industry trends.
- Familiar with industry standards and best practices related to adhesives, sealants, lubricants and maintenance products, especially designed for the professional end-users.
- Fluency in English; additional languages are a plus.
- Willing to travel in Europe.

What we will offer you

As Technology Manager at Bolton Adhesives, you can count on:

- A very good fixed salary based on experiences.
- A standard additional 13th month.
- A bonus fee that can add up to 15%.
- A challenging job within a fast-growing international company.
- Good working atmosphere and job satisfaction.

Get to know the company

Bolton Adhesives is part of the Bolton Group, a fast-growing international family owned company, manufacturing and marketing a wide range of high-quality branded consumer goods available in over 145 countries around the world. The Group holds an outstanding portfolio of competitive brands with over 50 product lines in the categories of Food, Household Care, **Adhesives**, Personal Care & Well Being and Beauty Care. Over 11.000 talented people contribute to the Group's remarkable success.

Bolton Adhesives was created in 2012 by bringing together two Bolton Group companies, German UHU GmbH and Dutch Bison International. The Bolton Adhesives headquarter is established in The Netherlands, in Rotterdam. The company has own subsidiaries in most European countries, as well as own sales offices and employs 800 people. The company produces the majority of its product ranges in 2 sites, based in Goes, the Netherlands and Bühl in Germany.

Excited about this vacancy?

If you are enthusiastic about this vacancy, you can contact Henk Westerduin h.westerduin@why-search.nl or 0031-6 156 318 04 for more information.